

VIET THUAN TRANSPORT CO., LTD

COMPANY PROFILE



INTRODUCTION



VIET THUAN TRANSPORT CO., LTD

Establishment

Viet Thuan Transport Company Limited is an inland waterway freight transportation company established in 2005.

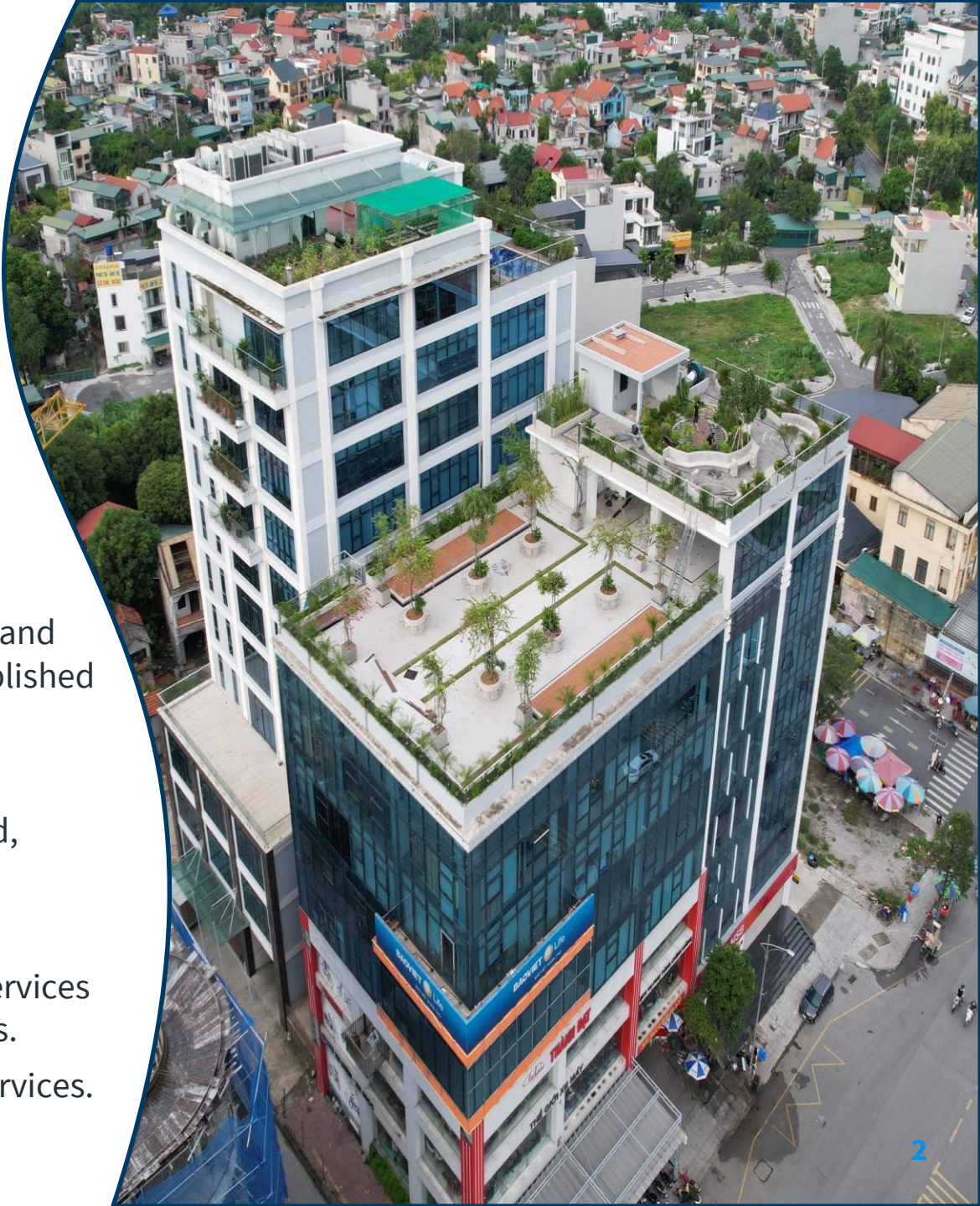
Address

No. 412, Quang Trung Street, Quang Trung Ward, Uong Bi City, Quang Ninh Province, Viet Nam

Core Services

Providing transportation and coal processing services to Thermal Power Plants and private purchasers.

Supplying transportation and transshipment services.



Industry Leader

Viet Thuan is a leading choice and trusted partner for businesses and corporations in Vietnam.

Commitment

Our motto is "Reliable Ship Owner - Top Quality and Trustworthiness."

Customer Focus

We are dedicated to delivering the best services to our clients.



Our Representative

Mr. **Trinh Trung Uy**
Chairman and Director



Organizational Overview

Capital Ownership

Since **2009**, the company established and owns capital to the following companies:



NAM VIET THUAN TRANSPORT CO., LTD



**TRUONG NGUYEN TRANSPORT IMPORT & EXPORT
TRADING CO., LTD**



VINACOMIN WATERWAY TRANSPORT JSC

QUANG NINH TRANSPORT SERVICES JSC

These affiliated companies operate in the **coal processing and trading sector**.

Organizational Overview

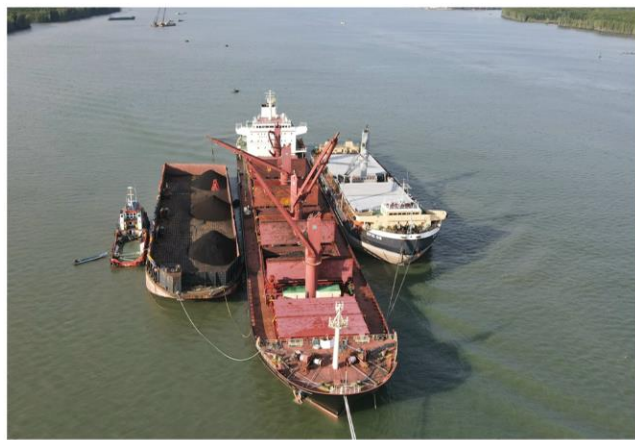
Skilled Workforce

At Viet Thuan, our success is driven by a team of nearly 1,500 highly skilled and experienced staff and crew members. Meticulously selected for their proficiency in the maritime industry, our dedicated professionals bring extensive knowledge to ensure top-notch service and solutions.



Through continuous training and development, we remain at the forefront of industry advancements, embodying our commitment to being a reliable and trusted partner for businesses in Vietnam

Our Vision

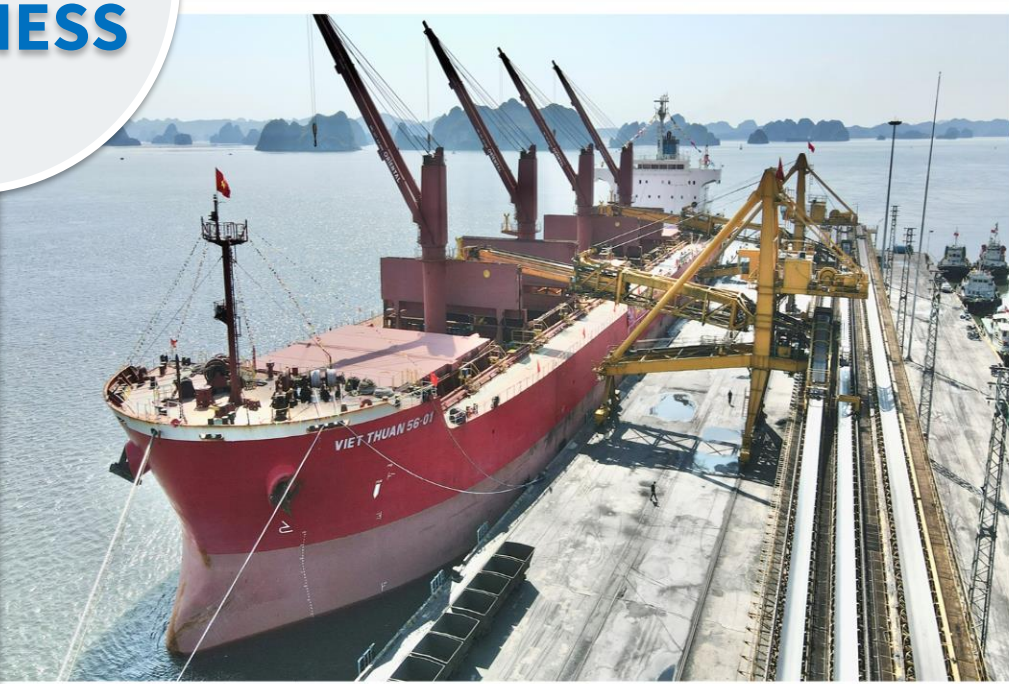
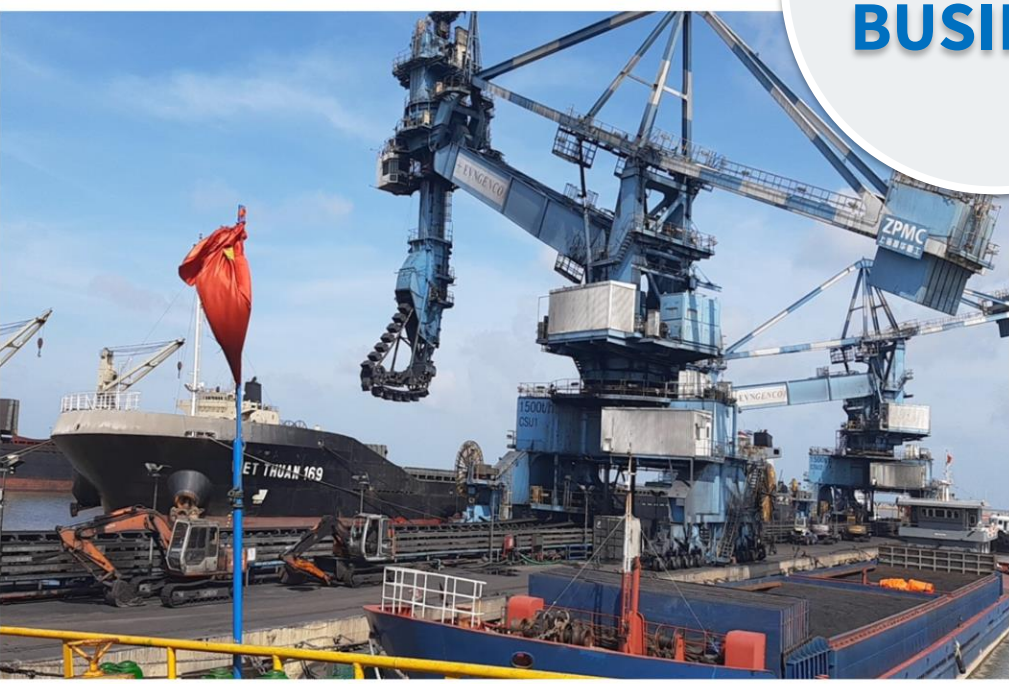


Maintain an annual growth rate of **150%** to **200%** and aim to establish a powerful **Viet Thuan Group in 2025**



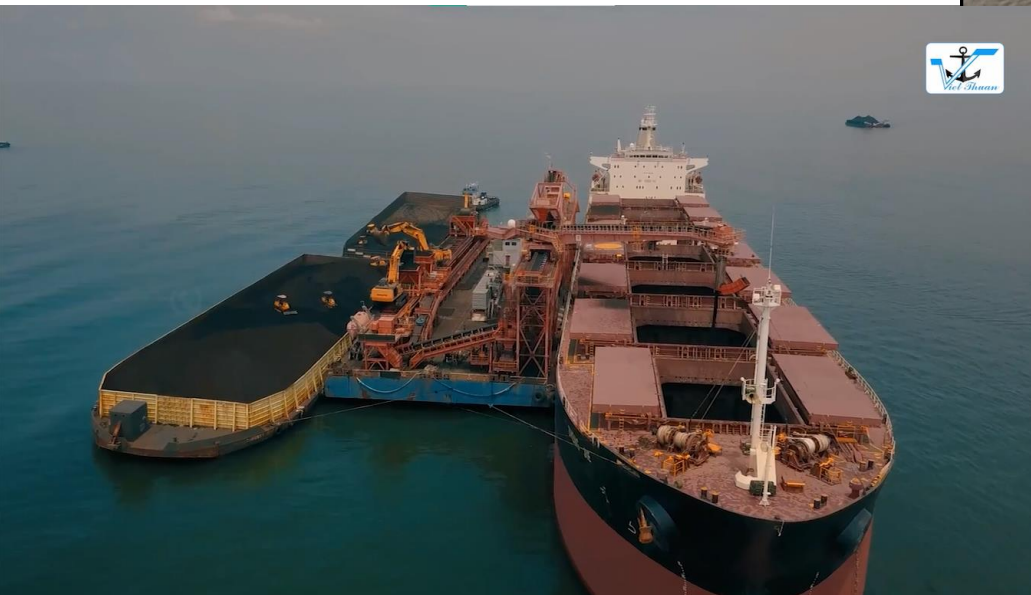


SCOPE OF BUSINESS



1. Coal Procurement and Processing

- ◎ Procurement of coal from Australia and South Africa for processing alongside domestic coal.
- ◎ Supply of processed coal to domestic thermal power plants.
- ◎ Average annual supply capacity:
- ◎ **1-2 million tonnes.**



Supply and transport of coal for thermal power plants

We have transported millions of tons of coal annually, ensuring a stable and continuous supply of coal to these thermal power plants, helping to ensure uninterrupted electricity production.



Song Hau 1 Power Plant



Vinacomin Loading



Vinh Tan Power Plants



Duyen Hai Power Plants



2. Comprehensive Logistic Chain



- ◎ Full logistical support for imported coal, including mother vessel operations.
- ◎ Logistic facilities encompass buoy arrangements, stevedoring, floating crane services, and barging.
- ◎ Seamless supply to power plants



3. Robust Transportation and Transshipment:



- ⦿ Average annual transportation and transshipment capacity of approximately **20 million tonnes**.
- ⦿ Services span **Ocean Shipping, domestic transportation, and transshipment**.



4. Diverse Vessel Fleet

- ◎ Possession of 70 ocean and river vessels.
- ◎ Vessel Deadweight Tonnage (DWT) ranges from 3,000 to 76,000 DWT.
- ◎ Operating capacity approximately 850,000 tonnes.



5. High-Quality Warehousing System

- © **Ownership of a high-quality warehousing system.**
- © **Total square area of 17 hectares.**
- © **Storage capacity of up to 160,000 tonnes.**

ACHIEVEMENTS

FAST500 Ranking

- ⦿ Viet Thuan ranked 44th out of 500 on the FAST500 list (Top 500 Fastest-Growing Companies in Vietnam).

PROFIT500 Ranking

- ⦿ Secured the 92nd position out of 500 on the PROFIT500 list (Top 500 Most Profitable Companies in Vietnam).

Leading Maritime Transportation

- ⦿ Recognized as the leading company in the maritime transportation sector with the fastest growth rate in Vietnam.



Our Customers



LIST OF SOME OUR MAJOR CUSTOMERS

	<i>Our main customer</i>
1	VINACOMIN
2	DUYEN HAI Power Plants
3	Vung Ang Power Plants
4	Song Hau 1 Power Plants
5	Vinh Tan Power Plants
6	Công ty Cổ phần Vận tải thủy - Vinacomin
7	Tổng Công ty Đông Bắc
8	Công ty Cổ phần Đầu tư Thương mại XNK Việt Phát
9	Công ty Cổ phần Tập đoàn Hoàn Sơn
10	Công ty Cổ phần khoáng sản ĐAN KA
11	Công ty Cổ phần Đầu tư và Thương mại DIC
12	TRAFIGURA MARITIME LOGISTIC PTE LTD
13	TATA INTERNATIONAL PTE LTD.
14	NOBLE RESOURCES INT
15	CHINA HUADIAN ENGINEERING CO, LTD
16	GLOBAL TRANSPORT MARINE PTE LTD
17	VINALOGISTICS
18	GLOBAL TRANSPORT MARINE PTE LTD
19	HMS BERGBAU AG
20	Công ty CP TẬP ĐOÀN HOÀNH SƠN
21	CÔNG TY TNHH ĐẦU TƯ KHOÁNG SẢN BMC
22	JSW INTERNATIONAL TRADECORP PTE. LTD



Activities





Contact Us



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